



In This Issue

The Way Forward

COMMANDoptimize

Boxley Materials

Apex Truck Tracking

Customer Conference 2010

President's Club

Integra

User Gateway

CS08 Updates

Upcoming Events

“Looking to the future, our joint product teams are now working together to determine how to best combine technologies and integrate products in order to best meet your business requirements long into the future. I have every confidence that the combined talents of both teams will provide both improved products for your business and create a stronger business partner for you.”

read more of The Way Forward on page 2

Optimize your resources with COMMANDoptimize

You may ask, what is Dispatch Optimization? Simply put, Dispatch Optimization is optimizing the use of your dispatching resources. Your plants, trucks, drivers, and raw materials are managed as accurately as possible to meet or exceed customer demands and still generate the maximum profit for your company. You define what is optimal for your business and our Dispatch Optimization tool, COMMANDoptimize, will make it happen.



COMMANDoptimize continually adjusts the operational plan for your dispatch day by taking into account everything from deadhead costs and plant loading speeds to driver seniority and mix costs. Factoring in real-time changes based upon customer requests, traffic and weather conditions, and emergency situations, COMMANDoptimize funnels in all available information to readjust the real-time schedule on a minute-by-minute basis, ensuring that costs and customer service remain in balance. Let COMMANDoptimize drive down your delivery costs while maintaining desired service levels every minute of the day. With COMMANDoptimize you can lower the total number of trucks called in. You can optimize driver utilization in the morning, in the yard, en route, on the job, and right up until clock-out. Truck counts, locations, and capacities are all evaluated continually to ensure that the optimal operational plan is being executed every minute of the day. Your dispatch team will be ready and able to recover quickly from changes or emergency situations.

The Way Forward



The purpose of this column is to keep you informed of events at Command Alkon, to thank you for your business with us, and as the title of this article indicates, to shed some light on “The Way Forward” at Command Alkon.

We have long invested in a strategy of product and geographic diversification. These two strategies have proven to work well together even in challenging times.

Worldwide products allow us to deliver the best technology and a variety of business best practices to help you realize your business goals. A full suite of products (Batching, QC, Dispatch and Business Intelligence, Enterprise Content Management and Web based Products) also means that we can provide the right products at the right time as new markets develop their needs over time.

Our participation in global markets has tempered the industry economic downturn. The US is our largest single market and all of us in the construction materials industry have felt the impact since the events of the fall of 2008. However, other economies have been less affected and we have seen increased business in Australia, the Middle East, Continental Europe, and Latin America.

This combination of diversified products and diversified markets has allowed us to continue to invest in our products for improved integration and new features even in challenging times.

In June we announced our business transaction with Systech to form the Integra Product Division of Command Alkon. I would like to recognize and welcome all of the Integra products customers to Command Alkon and assure you that your investment in Integra products is protected going forward.

Our first priority was to continue with the great majority of Systech employees and this has been very successful. These employees remain focused on meeting your needs for continued service and product improvements. Larry Curtis continues to lead the product and service efforts in our new Chicago office. Larry will be reporting to Dave Crocker, a Command Alkon Vice President with 28 years of industry experience in both batching and dispatching products.

Looking to the future, our joint product teams are now working together to determine how to best combine technologies and integrate products in order to best meet your business requirements long into the future. I have every confidence that the combined talents of both teams will provide both improved products for your business and create a stronger business partner for you.

I hope to see all of all of you at our annual Customer Conference in New Orleans September 15-17. We look forward to renewing many friendships, showing off our latest features, and discussing how we might help you further in your business.

For our new Integra customers, you will find our Customer Conference to be the best way to get to know us. We have developed an Integra “track” for the Conference specifically for your products, a product lab for you to discuss any current issues, and a separate Q&A session with our senior managers.

Thank you for your business.

New Customers

Al-Mahaliya	Concretos Quetzal	Jaguar Ing Construcciones	Shiplely Construction
ATMI Precast	Concretos-Orosi	Larson & Touro Ltd	Small's, Inc.
Barker Construction, Ltd	Constructora Matatipac	Materiales La Bodeguita	Table Rock Asphalt Conc.
Bass Concrete	Derry Construction	McCody Concrete Products	Tammami
Beton du Parc St-Eustache	DKN Ready Mix LLC	McCurdy Ready Mix	Tanas Concrete Ind, Ltd.
Blue Ridge Concrete	Edwards Concrete	McMahon Contracting	Terracerias Pavimentos
Bowling Green Concrete	EMS Supermix/Lebanon	Midland Cement Group	Tradeco Infraestructura SA de CV
Carlo Ditta	ESSB Systems	Mixercon SA (Peru)	Transcoat Engineering
Cementers Ltd	Estabrook Assembly Svcs	Ostwald Bros	Tri-County Ready Mix
Comosa	Gobble Concrete	Paloma Ready Mix	Tristar Industries/Ostojic
Compania Constructora Del Sureste	Heeringa Construction	Premco Readymix	Tri-State Ready Mix
Con Cast Pipe	Hormigon Y Morteros	Protocon Transit Mix	Trombley Industries
Concrete Industries	IAP Worldwide	Rapid International Ltd	Tutor-Saliba Corporation
Concretec Concretos	Ingenieros Civiles Asociados (ICA)	Rich's Construction	
Concretec Villahermosa	Isbell Ready Mix	Rockport Construction	
Concreteca Muselli	J.E. Motors	Sayal Concretos	

continued from page 1

COMMANDoptimize General Features

- Allocates loads to trucks in advance for the entire dispatch day
- Considers the entire network of plants, trucks, and drivers
- Dynamically reschedules the entire dispatch day in seconds upon order changes, truck status updates, or if a plant/truck goes out of service
- Dispatchers are allowed to choose the optimized suggestion or reject it, in either case the dispatch day is automatically replanned based upon the dispatcher's action
- Optimized Cost Balancing - Allows you to define and tailor the balance between service and the utilization you want to achieve for your business
- Plant loading and material requirements forecasting
- Produces a precise driver call-in schedule for the next business day
- Assigns drivers to loads based on seniority, union rules, and availability
- Allows drivers to be assigned to tasks such as working in the yard or batching
- Offers start time ranges for orders
- "Learns" the unload rate of selected jobs and adjusts shipments accordingly
- Allows "lock-in" or exclusion of orders from certain truck types and/or attributes
- Allows orders to be assigned to a specific plant or available to all
- Allows plants to be specified as unavailable for certain orders
- Suggests different "return to" plant as truck departs jobsite
- Allows priority level to be assigned to customers, projects, and orders

Order	Driver Code	Name	Plant Code	Truck Code	Availability	Call	On-Call	Year	Suggested Call-in	Call-in	Plant Code	Unload Time	Load Time
12	306	GARY SPICIA										None	
17	446	BOB HANLON										None	
20	408	JOSEPH MARTINEZ		201					00:45	01:00		1:07:58.00	
21	477	TODD WELSHMAN		201					00:45	00:55		1:07:11.00	
22	811	JOHN JENSEN		201								None	
23	522	RODNEY SLATFELT		201								None	
25	903	GARY LANE		201								None	
26	628	KEN PRUSCHER		201					00:30	02:00		1:07:27.00	
28	842	PHIL HANCOCK		27194								None	
30	640	ELIAS GARCIA		248					00:30	02:00		1:07:18.00	
31	640	EDDY STARKS		248								None	
33	803	JOE PHINES		248								None	
43	932	ALYFF MARTINEZ		186					00:30	02:00		1:07:37.00	
51	808	CHRIS WALSON		248					01:15	01:30		None	
53	625	DAVE WARDEN		248					00:15	00:45		1:07:03.00	
55	803	CALVIN BOND		248								None	
56	508	CHRIS ONEILL		201								None	
57	708	ARON RODRIGUEZ		248								None	

"COMMANDoptimize has given our dispatch team real-time dispatch suggestions to increase fleet productivity, lower delivery costs, and provide superior truck utilization. Right-sizing the fleet for next day scheduling has become an easier task. The dispatchers have accepted the COMMANDoptimize "co-pilot" focusing on efficiency and service, and they can now be more proactive in meeting the challenges of the dispatch day."

Sean M. Regan
Ready-Mixed Concrete Company
Denver, Colorado

"With Optimization, we are able to use fewer trucks/drivers to deliver the same volume of material. At the same time, we are maintaining or improving on our on-time delivery rates."

Steve Thomson
General Manager
Syar Concrete

ORTEC

At the heart of our Dispatch Optimization solution is our long-standing partner, ORTEC, one of the world's largest providers of advanced planning and optimization software solutions.

JWS Licensing of Pervasive

The current agreement that JWS maintains with Pervasive, which covers the distribution of Pervasive products, will expire on April 30, 2012. This contract relates to Pervasive.SQL Workgroup and Server licenses for Version 9.5 (for use with Apex 3.2). Until the expiration date, JWS will continue to distribute these products for use with our Apex software. Since these versions have reached the end of their published life cycles with Pervasive, customers may still receive support on these directly from Pervasive, but they will be billed on a per incident basis. In order to upgrade to the latest version of Apex (4.1), please contact the JWS Sales Department at 913-384-0880.

Updates to Priority One Hardware Support Agreement

Renewals of Priority One Hardware support agreements on or after 4/01/2010 will no longer include Command Alkon Moisture Probes as part of the base coverage. Coverage for Command Alkon Moisture Probes will instead be offered as an optional item. This option will apply to producers that have Command Alkon Moisture Probes installed and in use at their sites, and maintain Hardware Coverage on their batch control. Cost of coverage is offered for \$49 per year for each probe, payable for all probes at a single site. All probes at the same site must be covered. The producer can choose which site(s) they wish to cover.

If coverage is not desired for a site, a probe can be returned to Command Alkon for a repair and return price, including shipping, of \$499. Additional terms and conditions apply, so contact insidesales@commandalkon.com for details.

In all cases, all phone support plans for your batch system will continue to include troubleshooting support and assistance for your Command Alkon Moisture Probe.

These changes increase the number of choices available when choosing a support plan, and represent a single step in our efforts to introduce additional flexibility into the support options offered to our customers.

Welcome to the Command Alkon User Gateway

users.commandalkon.com

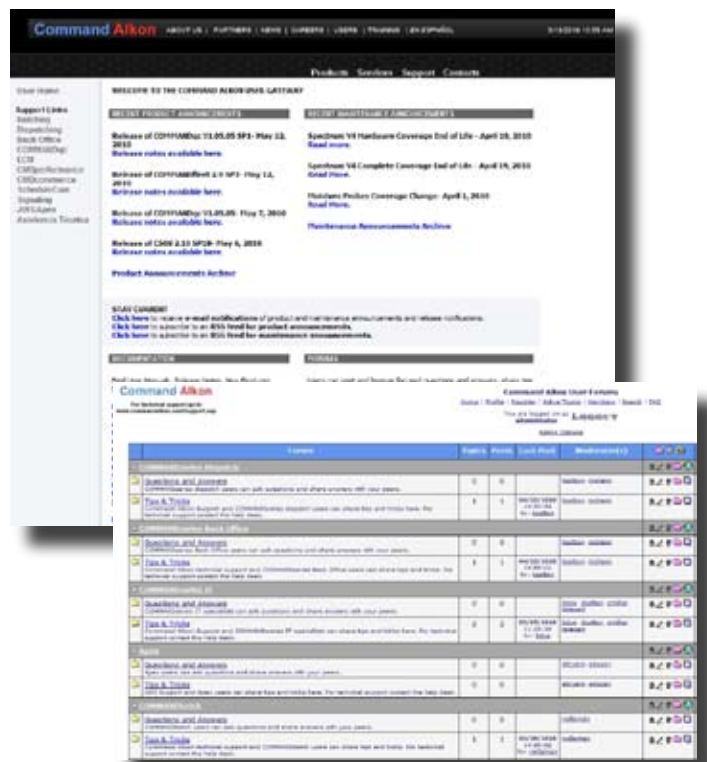
Command Alkon is pleased to announce the launch of our new User Gateway. The User Gateway is a web portal focused strictly on the needs of you, our customers.

The site will offer you the opportunity to keep up-to-date on product announcements, maintenance announcements, and release notices. To have access to updates on your desktop, you have the option of signing up for e-mail notifications or using an RSS feed.

New Product Forums are hosted on the site so you, as users, can assist each other with common questions and issues. All of our Product Manuals and Release Notes are also accessible from this single location.

Online utilities are available for checking your account information and even submitting I Treasure Your Service awards.

For those of you who have been using our existing COMMANDcentral site, the same password is in place for accessing the new User Gateway. If you need a password contact support at 1-800-624-1872 Option 2 (Customer Service).



Need Technical Support?

U.S. and Canada:
 +1 800-624-1872 - CAI
 +1 205-879-3282 - CAI
 +1 913-384-0880 - JWS

**Mexico, Central/South America,
 Barbados, Bermuda:**
 +1 205-879-3282

UK & Europe:
 +44 117 972 4777
 0800-783-7310

Australia:
 800-125-114

New Zealand :
 800-449-471

Malaysia:
 +44 117 972 4777

Middle East, Africa:
 +44 117-972-4777

Command Alkon receives Governor's Trade Excellence Award

Command Alkon is a proud recipient of The Governor's Trade Excellence Award from the State of Alabama. This award recognizes those Alabama companies that excel in global competition, promotes these exporters as role models to the Alabama business community, and increases awareness of the impact of exports on Alabama's economy.

The Governor's Trade Excellence Award was established in 2005 to demonstrate the exporting excellence of Alabama businesses and to celebrate their export success. The award program includes large, medium, and small businesses as well as new to export companies from every region of the state.

The objectives of the Governor's Trade Excellence Award Program are to:

- Identify Alabama's successful and innovative exporters.
- Promote exporters as role models to the Alabama business community.
- Develop and enhance awareness of the impact of exporting on Alabama's economy.

Award winners are selected from a variety of criteria such as: level of export sales as a proportion of total sales; sustainable growth in export sales; quality of export marketing strategy; senior management commitment to export development; and innovations in exporting.

"Our 2010 trade agenda builds on Alabama's outstanding success in exporting. New international business and education ties forged this year will continue to benefit our citizens for years to come," said Alabama Governor, Bob Riley.

In 2009, Alabama exports totaled \$12.4 billion with global demand generating more than 230,000 jobs for Alabama citizens and the state's exports are playing an essential role in powering output, employment, and profits for the economy.

Receiving the award for Command Alkon was Chairman and Chief Executive Officer for Command Alkon, Ken Robinson.



Alabama Governor Bob Riley(left) presents Command Alkon CEO Ken Robinson with the award



The President's Club 2009



President's Club 2009 Members

Seated L to R: Matt Fox, Audra Juddine, Scott Killough, Mark Montealegre, Keith McCanless, Paula Adams, Charles Varner

Standing L to R: Mark Jarvis, Paula Reid, Cindy Bishop, Phil (President) and Chris Ramsey, Sébastien Dimond, Dave Osbun, Adrian Vanko, Henry Lee, Jamie Carter

Command Alkon would like to recognize those employees inducted into the 2009 President's Club. The President's Club award is the highest honor a Command Alkon employee can receive. This was our twelfth year to honor employees who made significant contributions to Command Alkon during the calendar year. Members are nominated by their peers and then chosen by a panel of management and outside consultants. The process requires that the nominator put a great deal of thought behind their explanation for the nomination. Factors weighed when choosing a person for the Club include: how active the nominee is in their community, what new programs or ideas they have brought to the workplace, and how well they work with others. Congratulations and thank you to those employees inducted into the Club. Your contributions to your community and to the company have not gone unnoticed.

Our 2009 President's Club Members:

Paula Adams – Accounting Manager – Birmingham, AL
 Cindy Bishop – Quality Assurance Analyst – Birmingham, AL
 Jamie Carter – Batch Services Manager – Birmingham, AL
 Sébastien Dimond – Automation Engineer – Paris, France
 Matt Fox – Project Manager – Shawnee Mission, KS
 Mark Jarvis – Director – Shawnee Mission, KS
 Audra Juddine – Administrative Assistant – Birmingham, AL
 Scott Killough – Director of Sales – Shawnee Mission, KS

Henry Lee – Regional Sales Manager – Dominican Republic
 Keith McCanless – Manager of Batch Development – Dublin, OH
 Mark Montealegre – Team Lead – Birmingham, AL
 Dave Osbun – Area Sales Manager – Dublin, OH
 Paula Reid – Contract Coordinator – Birmingham, AL
 Adrian Vanko – Test Technician – Dublin, OH
 Charles Varner – Programmer – Birmingham, AL

COMMANDseries: CS08 Version 2.12

CS08 2.12 is now available and ready for installation. This version of the software should serve to support your spring/summer upgrade cycle and provides full support for you to take the next step in expanding your systems and increasing your efficiency. Be sure to check out the latest and greatest COMMANDseries has to offer by contacting your Technical Account Manager at cmdservice@commandalkon.com.

CS08 2.12 includes the following enhancements. For more details on any item please review the Release Notes on the User Gateway at users.commandalkon.com.

- COMMANDseries now provides greater control over the Plant/Zone and Plant/Zone/Cartage category cartage charges. A new field, Plant/Zone Cartage Charge Rate Pricing, has been added.
- Standard file import functions have been updated to generate more detailed messages during table imports.
- The Inventory Cost Adjustment routine can now update G/L records. A new inventory transaction type, Cost Adjustment, has been created. This type will only be valid if Standard Cost is used. Reports and posting routines have been updated accordingly.
- The Optimizer has been updated so as to not schedule orders for drivers with Call-In times until that driver's actual Call-In time arrives, even if they have already punched in.
- The Optimizer has been updated to identify trucks that are In Service but that do not have a Driver Call-In Status record (DRCI).
- Constituent-level trim adjustment functionality has been added which will enable companies to manage admix designs at a central level (COMMANDseries), as opposed to a plant level (via the existing COMMANDbatch functionality).
- A new field, Allow Pre-Ticketing Truck Multiple Times, has been added to the Configuration-Dispatch tab. The new dropdown field (Enable/Disable) gives you the ability to allow dispatchers to pre-ticket a given truck multiple times.
- Users can now add Zones to an order for a Map Page that has no assigned zones.
- COMMANDseries now supports a direct interface to transmit Driver Call-in data to ScheduleCom.
- When a user edits an existing order, Credit Checking will only be invoked if specific fields are changed.

Upcoming Events

Asociación Mexicana de Concreteros Independientes
September 2-4, 2010
Mexico

Command Alkon Customer Conference 2010
September 15-17, 2010
New Orleans Hilton Riverside
New Orleans, Louisiana

Hormigon Premezclado 2010
November 8-10, 2010
Mar del Plata, Argentina

Big 5 Dubai
November 22-25, 2010
Dubai World Trade Centre
Dubai, U.A.E.

World of Concrete 2011
January 18-21, 2011
Las Vegas Convention Center
Las Vegas, Nevada

CONEXPO-CON/AGG 2011
March 22-26, 2011
Las Vegas Convention Center
Las Vegas, NV



CUSTOMER CONFERENCE

September 15th – 17th

New Orleans | The Hilton Riverside

If you're looking for ways to increase profits and make your business more efficient and productive, then the Command Alkon Customer Conference is what you've been waiting for! If you've attended a conference in the past you know the value that you and your employees receive by discovering new and easier ways to use your Command Alkon software. Not to mention the invaluable experience of talking with other producers in the industry, as well as face-to-face time with Command Alkon employees ranging from programmers, to technical support personnel, to executives.

The Conference will take place at New Orleans' premiere luxury hotel and meeting center, the Hilton New Orleans Riverside, September 15-17, 2010. The Hilton Riverside has great meeting space and easy access to the French Quarter, Warehouse/Arts District and World War II Museum. The Harrah's Casino and the New Orleans Aquarium are located directly across the street. Command Alkon has negotiated a special \$179/night (plus tax) rate for Customer Conference attendees. Please contact the hotel at +1-504-561-0500 before August 25th to guarantee your discounted rate.

The 2010 conference format provides customers with on-site customer service labs, peer-to-peer forums and roundtable discussions, updates from industry leaders, leadership and workplace training, and an industry specific trade show where you can network with industry vendors, colleagues, and Command Alkon, JWS, and Integra Product Division employees and managers. Training at The Command Alkon Conference features our "Track" method of training which offers something for everyone. Tracks for the 2010 Conference are: Concrete Dispatch, Back Office, Bulk Materials, Management, IT, Workplace, Spanish, QC, Concrete Plant Automation, Integra, and our new Global Solutions 3 (GS3) track. The GS3 Track, Global Solutions 3, is designed for our customers around the globe who are currently using or are interested in learning more about COMMANDseries v3 and additional products that can enhance daily operations and improve bottom line results. Stay on one track each day or mix them up to create your own customized training experience. With over 100 classes to choose from, you'll be certain to find something of value.

Our 2010 Conference will once again offer attendees the opportunity to acquire credits toward their Certified Concrete Professional (CCPF) career track as part of the NRMCA's Seminars, Training, and Education Program (STEPS). Designated STEPS classes completed by conference attendees are eligible for credits that can be applied toward CCPf certification. This is just one more reason why attending this year's conference makes sense for you and your company.

In addition to our promoted class schedule, Command Alkon is offering four, one-day seminars the day before the conference begins. Our all-day classes for 2010 are: Crystal Reports for Apex Users, COMMANDperformance Report Authoring, COMMANDseries Security and Administration, and Spectrum Operations and Plant Performance. These all-day classes will begin at 8:30

AM on Tuesday, September 14th, so be sure to arrive a day early.

If networking with colleagues and chasing a little white ball around outdoors is more of what you're looking for, then our Command Alkon Golf Tournament and Networking Event is just what you need. This year's tournament will be held at the Tournament Players Club Louisiana on Tuesday, September 14th. TPC Louisiana was acclaimed as "4-1/2 Stars - Best Places to Play" by Golf Digest in 2007.



Registration for the 2010 conference is now open! Register and pay online at www.commandalkon.com/cc2010 or call/e-mail Rene Fincher (rfincher@commandalkon.com) at 1-800-624-1872 ext. 1138 or Rachael Hutchison (rhutchison@commandalkon.com) ext. 1133. After you register, be sure to call The Hilton for your discounted hotel room rate. Be sure to let them know that you will be attending the Command Alkon Customer Conference in September. You may also reserve your discounted room rate online by following the hotel reservation link found on our conference web site. We hope to see you in New Orleans! Laissez les bons temps rouler!



Thank you sponsors and exhibitors!



Boxley Materials Company

www.boxley.com

Boxley is a quality construction material provider in the Mid-Atlantic region headquartered just outside of Roanoke in Blue Ridge Virginia with facilities in southwest Virginia and southeastern West Virginia. This family-owned business saw its beginnings in 1892 and established its present day headquarters in Roanoke in 1906. Throughout its 100+ years in business, Boxley has sought honest, personal communication with its customers, and has upheld as one of its core values, the dignity and worth of each employee in its operations.

Boxley's core values carry over into the community and local environment. Boxley promotes natural resource management, green initiatives, and civic duty throughout its operations. Since 2006 they have planted over 50,000 trees on its properties and have used recycled water to wash vehicles and spray down their roads to keep the dust down in the community. In 2009 they achieved Green-Star certification (see article on the NRMCA's Green-Star Certification Program in this newsletter) at all of their concrete plants. In the past few years, they have also recycled nearly 400 tons of metal and thousands of gallons of oil as part of their daily operations.

Most recently Boxley introduced its Boxley GreenCrete™, a pervious concrete product that naturally reduces runoff on paved surfaces. This porous product allows rainwater to drain through the material and into the soil below. GreenCrete™ is ideal for parking lots and paving projects and is an environmentally sound option that conserves water, reduces

surface heat, and can be recycled into aggregate or reused as a paving material when the pavement is demolished.

Technologically, the company relies on its Command Alkon products as the backbone of its business structure. Currently, Boxley uses almost the entire business suite of Command Alkon products available. Boxley's nine aggregate locations use COMMANDaggregate for ticketing each load of stone. Its eleven ready mix concrete locations use COMMANDconcrete for mix design and sending orders to its plants. They currently have two locations using COMMANDbatch, eight using Eagles, and one using a Spectrum to batch concrete. Their goal is to convert all locations to COMMANDbatch in the next couple of years. They use COMMANDinventory to keep track of concrete constituent inventory. Its Building Materials division also uses COMMANDconcrete for ticketing and COMMANDinventory for tracking thousands of products.

In the back office, Boxley uses COMMANDreceivables for control of its customers' billing, check application, and AR balances. A couple of years ago, they added our Enterprise Content Management (ECM) product. This integration of OnBase (ECM engine) with Command Alkon products provides them with easy access to electronic copies of invoices and scanned, signed delivery tickets. They currently have over 200 customers (and growing) receiving invoices via email. This provides faster access to information for its customers, saves employee resources, and promotes their natural resources management goals by reducing the need for paper.



COMMANDcartage is used for paying its haulers. COMMANDexecutive and COMMANDperformance are used in determining and reporting on key performance indicators.

Boxley uses Command Alkon products to improve both its efficiency and quality. Their Director of Technical Services relies on our ConAd product to track their concrete quality, improve batching, and to monitor their testing program. Boxley hopes to upgrade to our latest quality control program, COMMANDqc, in the near future. They use COMMANDfleet in conjunction with Trimble's TrimView product in their Concrete and Trucking divisions. This makes their dispatchers more efficient and provides them useful information that allows them to monitor drivers and provide them feedback.

Boxley promotes natural resource management, green initiatives, and civic duty throughout its operations.

Command Alkon is proud to play a part in Boxley's success in the ready-mixed and aggregate industries. It's easy to understand why they have been around for over 100 years. They treat the customer as they themselves would want to be treated, insist on respect amongst their co-workers, and strive to be good stewards over the resources in their possession. Here's to another 100 years for both of our companies!



The NRMCA Green-Star Program of the National Ready Mixed Concrete Association has been designed by the Environmental Task Group of the Operations, Environmental, and Safety Committee (NRMCA-OES) as a means to support the efforts of the ready mixed concrete industry toward environmental excellence. It accomplishes this through the recognition of the use of Environmental Management Systems (EMS) as a tool for environmental benchmarking and continual improvement, and as a means to recognize those who adhere to essential principals of the environmental and sustainability movement of our industry.

The NRMCA Green-Star Program serves as a useful mechanism to recognize those within the industry who have achieved or are actively working toward environmental excellence and/or a demonstrable reduction of environmental impacts, following the principals of sustainability. It also provides a formal opportunity for the recognition of those companies through a rigorous, structured certification process capable of withstanding third-party oversight. The foundation of the NRMCA Green-Star program was created in collaboration with the Environmental Protection Agency's Green Highways Partnership and the 10 Guiding Principles of Environmental Stewardship.

For more information please visit their web site at:

www.nrmca.org/operations/environment/certifications_greenstar.htm



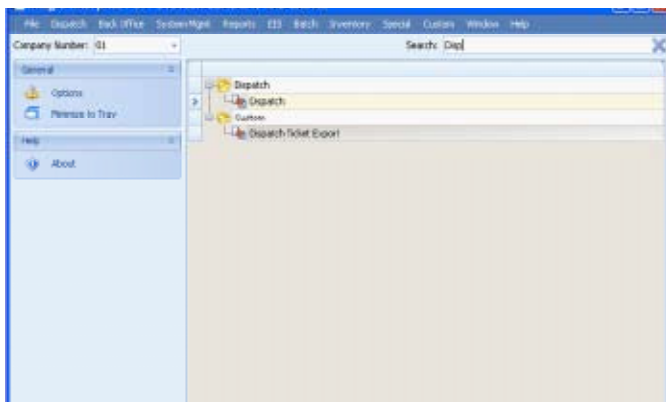
Integra Development Corner

From the Desk of Integra Development Manager, Tim Muenstermann

Roles and Locations and Menu... Oh My!

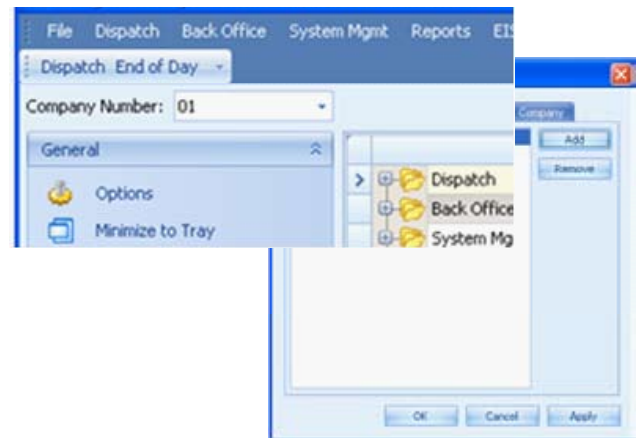
Typically, I'm tasked with revealing an enhancement to one area of our product line. In the spirit of the busy summer season, I decided to cram three topics into one article. I mean, after all, you're busy... why shouldn't this article be busy as well?

Let me start by highlighting an enhancement to security that is in BETA as I write this. For the longest time, security lacked the ability to maintain privileges for an entire group of users. Therefore, with the enhancement to Menu, which I will get to later in this article, we decided to update our security to include "Roles". Now you can manage privileges at a role level, but still override any privilege or set of privileges at the user level. When upgraded to the 2010 version, we will convert all your current users over so that you don't miss a beat from how you function today. You can, at your own pace, implement roles as you see fit. This enhancement also comes with a whole new user experience that should prove to have a familiar feel to systems administrators.

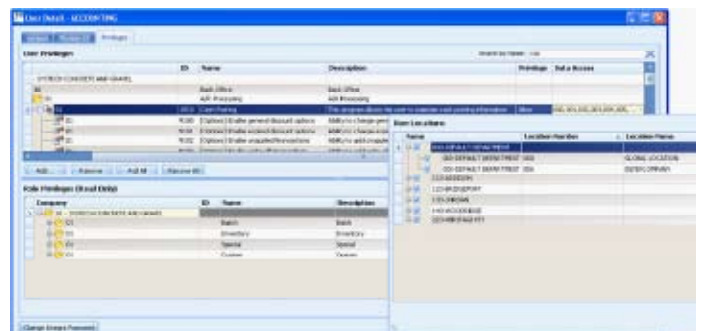


Security also comes with the ability to configure certain applications to only allow access to data based on the locations you choose for that specific application or report. Since users and roles are company based, so too is the location security within those users and roles. Whichever company the user or role belongs to will determine the list of locations available for restricting access to data within a certain application or report.

The 2010 Menu is vastly different too. No longer is it just a menu screen. The new menu offers functionality all its own. You can easily search by name for applications or reports without having to remember what tree/sub-tree in which it resides.



The user experience is further enhanced to include the ability to "Auto Start" applications or reports for you upon login. You are also able to create your own menu bars that contain your most frequently used items from our software suite. Oh, and you can now switch companies without the need to log out, then log back in under a different company.



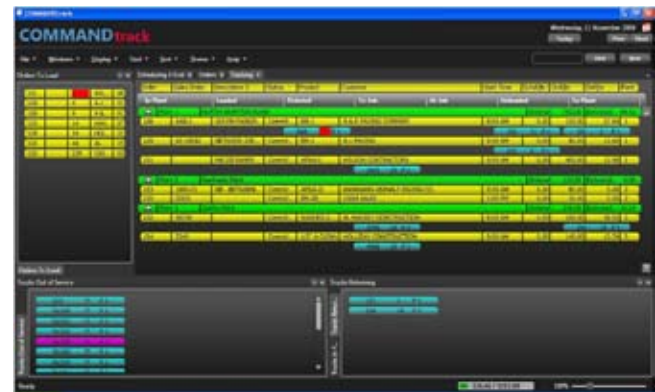
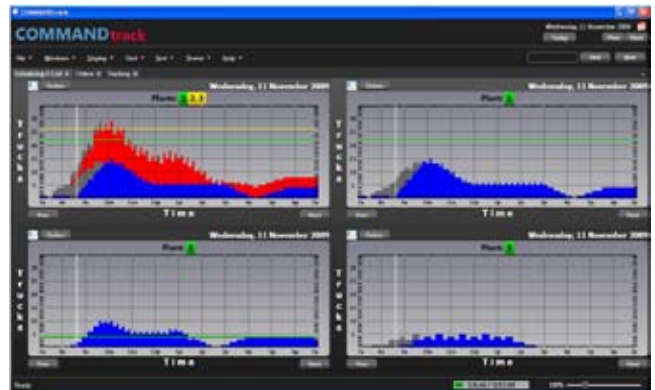
Our goal was to create a new menu system that allows you to customize your workflow and allow you the ability to quickly get to the applications and reports you use the most.

Improve Fleet Management with Apex Truck Tracking

JWS is proud to announce COMMANDtrack as the latest Apex Vehicle Tracking and Scheduling solution. COMMANDtrack is a fully integrated extension to the Apex v4 Dispatch and Ticketing modules, combining graphical tracking and an optional GPS interface to provide dispatchers with real time views and intuitive control of critical logistic processes. With more accurate information at hand, personnel can react to ever-changing job conditions and ensure that service levels are carried out while maximizing fleet efficiency.

Designed from the ground up for scalability and flexibility, the application can be tailored by the end user to efficiently handle the dynamic needs of different roles in the logistics management process – including order entry, scheduling, tracking, and customer service. Users will be thrilled with the intuitive user interface that includes dockable windows, drag-and-drop functionality, hot key mapping of user-defined views, and direct links to data entry screens.

Contact your JWS or Command Alkon representative to learn more about COMMANDtrack for Apex and how it can help you exceed your customer's expectations and improve your bottom line.



From The Desk of Jim Wilson



Greetings to all our Apex customers! Summer is in full swing here in Kansas City and to parody George Gershwin:
Summertime, And your Apex is easy.

Yes, summer is always hot, and so is Apex as the JWS division continues to improve our flagship bulk materials software product. Why not ease into Apex 4, which is now our current version? Over 50 customers with over 500 sites already benefit from the enhancements in Apex 4. New features are too numerous to detail here but include improved database (expanded and more user-defined fields), integration with COMMANDtrack (vehicle tracking), e-mail notification of credit changes, e-mailing of invoices, and support for Windows 7. Contact JWS support for the full features list and to schedule your upgrade.

Ticketing is easy with Apex 4, but could it be easier? Yes! How? Let someone else ticket for you. With our new RFID Kiosk, your customers can ticket themselves. The kiosk consolidates the PC,

electrical I/O, vehicle identification, touch screen interface, and network connections into a rugged outdoor enclosure for the easiest ticketing yet. Contact sales at JWS and order one today.

Speaking of easy – What about the Big Easy? Apex will be rolling out the red carpet for all of our customers at the Command Alkon Customer Conference in New Orleans September 15-17, 2010. We promise to provide some great product demonstrations and training. To make your decision on attending easy, we're going to throw in a little fun for no extra charge. Still not convinced? What about a sneak preview of our upcoming product plans? Can you guess the name? Couldn't be easier – Apex 5. Now you have to be there!

See you in New Orleans,
Jim Wilson
JWS General Manager



The JWS Division of Command Alkon has developed four great new products that will save you time, money, and make your jobs easier. If you're interested in one of these products, please contact your sales representative.

The Apex Kiosk is used in conjunction with the Apex Auto ID module to offer an integrated solution for the automation and optimization of bulk materials facilities. The Kiosk provides unattended vehicle identification, check-in/check-out, tare in/ticket out, loader notification and auto load. The integrated touch screen also allows driver input/verification of load information, purchase order number, trailer number, inbound material, and other required information. The Kiosk can also communicate with a variety of input/output devices including traffic lights, site lights, traffic gates, and vehicle position photo sensors.

Our custom built remote printer enclosure is designed to house a thermal ticket printer with cutter or a laser printer. It has a sliding and pivoting printer shelf for easier access to the printer and an optional swing arm stand. The moveable stand ensures that the entire enclosure glides out of the way if bumped. When installed at cab height, the driver may pick up his scale ticket after weighing without leaving the vehicle or obstructing other vehicles. This enclosure is constructed of industrial steel and comes standard with a heater and a cooling fan system. Optimal placement is one truck length from the scale. The stand is designed to swing 90 degrees if bumped to the incoming/outbound truck.

The **Apex Vehicle & Truck Tracking** Solution, COMMANDtrack, uses existing GPS tracking technology to let you know where your trucks are at all times and to help you achieve greater efficiencies in managing your truck fleet. COMMANDtrack's flexible, user-friendly dashboards display real-time status information on each vehicle, from loading at the plant to delivering to the job and returning to the plant. The program seamlessly integrates with **Apex 4 Order/Vehicle Dispatch module** for scheduling product deliveries. The graphical scheduling interface provides ease and accuracy in re-assigning your fleet of trucks.

Benefits of Truck Tracking include an improvement in on-time deliveries, maximization of hauling capacity, an increase in revenue from own and brokered vehicles, and faster and more accurate ticketing and reporting capabilities.

Outdoor Remote Displays can be used in conjunction with

our **Auto ID** module to display messages to drivers and use remote displays for tare-in/ticket to assist drivers in knowing where to go and/or what product they will be loading. The display communicates directly with the Apex Kiosk/Auto ID module to display information. Our displays are available in normal exterior or high bright optional output lighting.

The units are configurable to display in either 2-line mode (2", 20 characters) or 1-line mode (4", 10 characters).



COMMANDseries: CS08 Version 3.9

CS08 3.9 is now available for customers running the Version 3 product. This version of the software should serve to support your spring/summer upgrade cycle and provides full support for you to take the next step in expanding your systems and increasing your efficiency. Be sure to check out the latest and greatest CS08 v3 has to offer by contacting Jason Brabham at jbrabham@commandalkon.com.

CS08 3.8 includes the following enhancements. For more details on any items, please review the Release Notes on the User Gateway at users.commandalkon.com.

Validate Reused Concrete - When a truck returns with concrete on board, that concrete can be reused on the truck's next load. COMMANDseries now validates the reused concrete against several parameters to ensure that it can be safely used with the newly batched mix.

Surcharge to Accommodate Pumped Concrete Discount - Allows you to offer your customers a discount on certain pumping surcharges if they purchase a certain amount of material pumping. For example, if your customer needs 100m³ pumped, you can opt to include 20m³ of the pumping fee in the pump placement charge, so the customer will only be charged for 80m³ of the total amount.

Record Sampled Tickets- Plant operators often prepare production samples of concrete mixes for quality control when a batch is

From The Desk of Larry Curtis



There is a new air of optimism spreading in the halls of the Integra Product division of Command Alkon. A lot of difficult decisions are behind us and now we are focused on serving our customers. The professional and considerate behavior exhibited toward our employees by our new co-workers from Birmingham has helped to smooth the transition. The strong core of experienced personnel that remain in the Woodridge, IL and Columbus, OH offices are ready, able,

and determined to serve our customer base without skipping a beat. We have implemented a new phone system to facilitate communication between our customers and the regional offices, and we are upgrading internal office management systems to better serve you.

We have two releases in the final stages of beta, version 2010.0 which includes a new Menu, role-based Security, Driver Scheduling, enhancements to Sales Manager, and many other customer requests. We also are releasing version 8.6.4.4 as the last maintenance release before the 2010.0 launch. The batch, dispatch, and back office products you know and use everyday are continuing to be supported by the same good people you have dealt with in the past. We will continue to

completed or when they receive results from off-site testing. COMMANDseries has been enhanced to mark delivery tickets from which samples were taken, and to send this information electronically to COMMANDqc.

Quote/Contract Integration - Lets you associate Quotes and Jobs with new and existing "Deliver To" records. You can now create "Deliver To" records directly from a Quote or a Job. Jobs and Quotes can have multiple "Deliver To" records and single Deliver To records can have multiple Jobs and Quotes. "Deliver To" records can be created alongside Job and Quote creation, or imported from a third-party system.

Price Discount Authority Applied To Trade Discounts - Logic similar to the User Level Price Discounts has been applied to Trade Discounts to help control the amount or percent of Trade Discounts a user can apply to a Customer or Project.

Hauler/Driver Contract and License Expirations - Allows you to enter beginning and ending expiration dates for Hauler/Driver Contracts (HDCs) and hauler licenses so your company can set up various HDCs and licenses with differing rules and rates. With these dates entered, you can easily tell which contracts are valid, which ones are expired, and which ones are about to expire.

Assigning Mixes To Technical Classes - Allows certain concrete classes and specifications to be associated with concrete technical products. When QC staff subsequently attempt to link specific mix designs with a technical product at a location, the system will validate the mix design against the classes and specifications.

enhance and improve the products to ensure that you receive value for your maintenance dollars going forward.

In the near term we are looking at interfaces to products like COMMANDoptimize, COMMANDqc, and others to help customers get what they want and to augment your Integra product investment.

We are looking forward to our joint customer conference in New Orleans this September with our new Command Alkon family. We have worked to create an Integra "track" at the conference that features all of the Integra products you use on a daily basis. In addition to the products you know, there will be new products now available to Integra users that were not available to users in the past. This three day, action packed conference is sure to hold something of interest for you. Be sure to check out the latest on the conference at www.commandalkon.com/cc2010.

As always, if you have any questions or concerns, please don't hesitate to contact me or anyone in our office.

Larry A. Curtis
Director

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