

# Command Alkon News

Summer 2005

Serving The Industry For Over 30 Years

## The Way Forward

by Phil Ramsey, Chief Operating Officer for Command Alkon.

Welcome to our 2005 Summer Newsletter and the first edition of "The Way Forward".

It is timely to use our first edition to keep you informed of events at Command Alkon, to thank you for your business and as the title of this article indicates, to shed some light on "The Way Forward" at Command Alkon.

Our industry on the whole has enjoyed several years of economic growth that has, in turn, provided growth opportunities for our company. We have enjoyed record growth in 2003 and 2004 and will again in 2005. Our company has grown in size by some \$9 million in revenue in the last two years alone. This growth continues to be important to us as we can continue to build 'critical mass' in order to best serve our customers and to attract and retain the highest quality employees to meet your requirements.

Growth in our Software Systems has been a result of successes with both small and large customer systems. During our May 2005 Customer Conference we recognized Katherine "Kitty" Hoyle, owner of Wellington-Hamrick, Inc. in Boiling Springs, North Carolina. Katherine uses COMMANDconcrete® to dispatch trucks and bill customers for their 2 plant, 12 truck operation. On the large system end, we have implemented major new systems around the world for Hanson and CRH. Rinker

Materials, our largest consolidated systems customer, runs COMMANDconcrete and COMMANDaggregate® systems serving the Australian and U.S. markets from a single, central location in West Palm Beach, Florida. To all of these companies, and the over 450 other industry leading companies, we appreciate your business and your continued selection of our COMMANDseries Software to help you achieve your business goals.

Batching Systems growth has also been strong thanks to the confidence you have placed in our COMMANDbatch®, Spectrum®, Eagle® and AC2000® batching products. We are proud to announce that we have just completed our biggest monthly volume ever for the month of June. COMMANDbatch, our newest generation batching system, has been widely accepted by the industry and will be available to the entire worldwide market by the end of this year. In North America, many industry leaders such as CEMEX/RMC are already standardizing on COMMANDbatch as their batching system of choice. We delivered our 500th COMMANDbatch system to the industry in July of this year and we are very pleased to see the warm reception it has received from our customers.

Command Alkon has enjoyed consistent growth in the Construction Materials industry for over 25 years.



**Mark your calendars for The Command Alkon "Big Easy" Customer Conference 2006. Join us in New Orleans for our annual Customer Conference, March 25-27, 2006. It will feature our track method of training, our annual golf tournament, a riverboat cocktail reception and cruise on the Mississippi, plus an expanded industry tradeshow. Plan now for the "biggest" and "easiest" Customer Conference ever.**

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We now well exceed 300 employees and \$50 million in annual revenue. In June of this year, Ken Robinson, CEO and Chairman of the Board of Command Alkon, announced management appointments to position the company for continued long-term success in the industry. Betty Todd was named Chief Financial Officer and will oversee all company financial functions. I was named Chief Operating Officer and will have responsibility for marketing, sales, development, installation and service for

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all of our products and markets. Ken continues as CEO and Chairman.

So, that's the update on events at Command Alkon. We would like to thank you for our joint successes over the past 25 years. We especially appreciate your confidence in us over these last three high growth years as your business needs have expanded. All of us at Command Alkon look forward to continue serving the Construction Materials Industry and especially you, our customer, for many years to come.

What is "The Way Forward" for Command Alkon?

In a nutshell, it is to invest our people and financial resources to ensure that you are able to maximize the value of our products and services to obtain your desired business goals.

To that end, we will be focusing our time and resources toward those activities that provide a stronger product and stronger service capability for the products you operate everyday in your business.

We think this is just good business. We are the market leader for Software and Batching Systems by a wide margin among our competitive peer group. Our future success depends upon helping you succeed in your business and in providing those integrated products and services that add value to your business.

This may not sound as exciting as the high growth years, but we believe it is the direction that makes the most sense for you and us.

I look forward to updating you on our progress in future editions of "The Way Forward".



## Command Alkon Undertakes Largest Project In Company History with Hanson PLC's UK Aggregates Business.

Hanson PLC's UK Aggregates business has chosen Command Alkon and Oracle (J.D. Edwards' EnterpriseOne) as replacement software to run their accounting and customer-facing processes. It is one of the largest projects that Command Alkon has undertaken in its 30+ years of doing business. Hanson UK's operations include 245 ready-mixed concrete plants, 98 quarries, and 49 asphalt plants that generate over \$900 million annually.

Hanson PLC Chief Information Officer Mike Buttaci says, "We chose Command Alkon particularly for its purpose-built functionality to serve our industry; aggregates, hot mix asphalt and ready mix concrete. The pricing and ordering functionality could be done by many but the functionality around plant controls and, most importantly, dispatch and truck tracking is fit for purpose. While Command Alkon will need to be tuned to meet the specific demands of the UK market, it generally serves the industry better than any other offering, out of the box."

To ensure a smooth project implementation on such a large scale, Command Alkon had to come up with a solution that would accommodate Hanson's timetable. It was decided that Command Alkon should relocate a team of top professionals to Bristol, England in support of this project. This team, known as HAUK (Hanson UK), is led by Command Alkon aggregates and asphalt expert Jeff Van Grootel.

In January of 2005 Mr. Van Grootel was asked to take on the unique challenges of being the HAUK Implementations & Design Director. Jeff accepted and the HAUK

Bedrock Project was officially launched in February 2005. Following Jeff's acceptance several others were asked to join him in support of this project. The following Command Alkon individuals have made great personal sacrifices and commitments to ensure the successful outcome of the HAUK Bedrock Project. They are:

**Jeff Van Grootel** – Implementation & Design Director

**Bob Berryhill** – Product Design Lead

**Caleb Stuart** – Implementation Lead

**Ajay Nimmala** – Quality Assurance Lead

**Jason Brabham** – Application Consultant / Trainer

**Venu Chakilam** – Development Team Lead

**Rajiv Verma** – Developer

**Nick Duckett** – Developer

**Su Reddy** – Developer

Command Alkon's Jeff Van Grootel says, "Each and every one of these individuals has stepped outside of their own personal comfort zones, packed their bags, taken some British driving lessons and have successfully relocated to the UK. As the team settles into their flats and new cozy work environment in Bristol, they continue to work diligently towards the first project deliverable."

Hanson PLC is one of the world's leading heavy building materials companies. They are the world's largest producer of aggregates - crushed rock, sand and gravel - and one of the largest producers of concrete products, clay bricks and ready-mixed concrete. Other principal products include asphalt and concrete roof tiles. Hanson PLC has operations in North America, the UK, Australia, Asia Pacific and

Continental Europe. They employ approximately 27,400 people in 14 countries and in 2004 they had revenues of \$3.8 billion.

Special thanks to Hanson's Mike Buttaci and Command Alkon's Jeff Van Grootel for contributing to this article.

#### **About Mike Buttaci:**

Mike Buttaci is currently the C.I.O. of Hanson PLC. Mr. Buttaci's responsibilities include support of all technology solutions for Hanson PLC and direct responsibility for the IT organizations within the US, the UK and Australia, with governance responsibilities in the rest of the world (continental Europe and Asia). He took over this role after successfully driving modernization and integration across the US (using Command Alkon in the US concrete business) as the Hanson Building Materials America Director of I.T

#### **About Jeff Van Grootel:**

Jeff Van Grootel is currently Command Alkon's HAUK Project

Implementation and Design Director. After spending 15 years in the construction materials industry in Canada, Jeff Van Grootel joined Command Alkon six years ago as a product specialist. Jeff has held several positions within Command Alkon ranging from Sales Manager to Product Marketing Manager. Jeff regularly contributes to the Aggregates and Asphalt Industries and is a regular participant on *Pit and Quarry* magazine's annual Round-Table discussion.



## Command Alkon Scholarship

Command Alkon is pleased to announce that Richard Ford of Jackson, Tennessee is the newest recipient of the Command Alkon scholarship for Middle Tennessee State University's Concrete Industry Management program for the upcoming fall 2005 and spring 2006 semesters. Middle Tennessee State adds, "By supporting this scholarship, you provide students with the priceless gift of education. Scholarships not only ease financial pressures for students, they also motivate them to excel. Those who benefit from your philanthropy will move our society forward, as they become tomorrow's leaders."



## Command Alkon 2004 President's Club Members

Command Alkon would like to recognize those employees inducted into the 2004 President's Club. The President's Club award is the highest honor a Command Alkon employee can receive. This was our seventh year to honor employees who made significant contributions to Command Alkon during the calendar year. Members are nominated by their peers and then chosen by a panel of management and outside consultants. The process requires that the nominator put a great deal of thought behind his/her explanation for the nomination. Factors weighed when choosing a person for the Club include: how active the nominee is in their community, what new



programs or ideas they have brought to the workplace and how well they work with others. Our 2004 President's Club Members received an all-expenses paid trip for two to San Francisco

from June 23-26, 2005. Congratulations and thank you to those employees inducted into the Club. Your contributions to your community and to the company have not gone unnoticed.

#### **Our 2004 President's Club Members:**

- Mandy Cherry** – Dispatch Service Mgr. - Birmingham, AL
- Chad Eldridge** – IS Support Specialist – Columbus, OH
- Nick Fagan** – Senior Software Developer – Columbus, OH
- Jeff Hunter** – Director of Batch Services – Birmingham, AL
- Teddy Keller** – Area Sales Mgr. – Birmingham, AL
- Tim Martin** – Software Developer – Columbus, OH
- Michael Naylor** – Batch Support Specialist – Birmingham, AL
- Holly Padgett** – Senior Administrative Assistant – Birmingham, AL
- Dave Phillips** – General Mgr., Command Alkon Ltd. – Bristol, United Kingdom
- Cindy Potter** – Purchasing Assistant – Columbus, OH
- Chris Strickland** – Senior Project Mgr. – Birmingham, AL
- Paul Vloon** – Released Products Mgr. – Birmingham, AL
- Michael Wilson** – Director of Corporate Marketing – Birmingham, AL
- Amy Wren** – Operations Assistant – Birmingham, AL

Seven tracks, 499 laps, 18 holes, 22 exhibiting companies, 98 classes and 343 producer attendees all linked by 4 days of education and fun. What are we talking about? The Command Alkon Customer Conference 2005!

products but also its people, its commitment to service and its long standing relationship with the industry. Throw in a few moon pies and an RC Cola for good measure and you have yourself a conference like none other before.

The Customer Conference was held in Birmingham, Alabama on May 1-4, 2005 at the elegant Wynfrey Hotel where "Southern Hospitality and European Elegance Meet". The Wynfrey Hotel is part of the 200-store Galleria Mall and connected through an opening on the main level of the hotel. Attendees were able to visit the many shops and restaurants when they were not in class.

## Old World Charm... New World Technology

### Command Alkon Wraps-up Another Customer Conference - Southern Style

The Command Alkon Customer Conference is one of this industry's longest-running and largest training/tradeshows events. It is well supported by industry leaders and well attended by ready mixed and aggregate professionals from all over the world. Command Alkon structures this event to incorporate advanced product training alongside of an entertainment package that appeals to a varied segment of our customer base.

The 2005 Customer Conference featured a trip to the old south via the senses.

Traditional southern foods, ladies in antebellum costumes and the quintessential southern belle, Miss Scarlet O'Hara, all had their parts in seasoning this southern flavored Conference. After taking the show on the road for the first time to Las Vegas last year, conference planners wanted to make a return to Birmingham a successful and unique proposition for its customers and

sponsors. Last year's show in Las Vegas was the most attended show in the history of the company and planners wanted to ride this wave of enthusiasm in Command Alkon and its products by bringing it "back home", culminating in an event that would not only showcase CAI

Upon arrival at the conference attendees were presented with a logo courier bag that held their conference materials, which included a CD-ROM of conference presentations, and last minute updates to the schedule. Tradeshow Coordinator Rachael Irwin, who was in charge of the registration process, made sure that each customer was dealt with in a professional manner and that all questions were answered.

Typically most of us find conference materials and presentations boring and unimaginative. This year Command Alkon raised the bar on conferences by offering an advanced, track-driven curriculum featuring hands-on training on over half of the 98 classes we offered. New for this year were an IT Track, a Spanish (language) Track and a Back Office Track to compliment the existing Dispatch,





**Instructor Chris Fornwalt leads the COMMANDbatch class in hands-on training.**

Management, Batch and Workplace Tracks we initiated at last year's Las Vegas Conference.

One of the largest, and consistently full sessions were the ones on

COMMANDbatch, Command Alkon's Windows®-based batch controls solution. Introduced to the market less than three years ago, COMMANDbatch has slowly overtaken other industry models as the leader in reliable and accurate controls for the ready mixed concrete producer. COMMANDbatch classes at the conference utilized about 50 computers and a curriculum that led users from the very basics to some of the more advanced topics a batch person may encounter. Chris Fornwalt, Batch Applications Training Supervisor at Command Alkon, spent several months developing a curriculum that divided the product into succinct two-hour segments allowing attendees to "drop in" on classes that were relevant to them. In previous years attendees were offered a "start to finish" model of batch training that was prohibitive to those interested in taking other classes. Command Alkon offered this same format for its Eagle and Spectrum batch training classes as part of its new curriculum.



**Wayne Silva and Scott Parsons of Union Asphalt are ready for a day of golf at the Command Alkon Golf Tournament.**

Command Alkon held its conference in conjunction with the Aaron's 499 NASCAR race at the Talladega Superspeedway. This is something that the company has done for a few years and we find that our customers enjoy coming in a day early to go to the races.

Command Alkon provided a ticket, chartered transportation to and from the race, lunch in our corporate tent at the racetrack and a logo cap and t-shirt as part of our optional race package.

Training began early the following day as the Batch, Dispatch, IT, Spanish and Workplace tracks began their curriculum of classes. Dispatching legend Jim Wagner always draws a large crowd and at 7:30 that morning he had a crowd waiting for him to deliver his *Managing Concrete Dispatch* class. Jim literally wrote the book on dispatching when he published *The Handbook of Ready-Mixed Concrete Dispatching* back in 2001. Mr.

Wagner has been in the computerized dispatching field for over 25 years and is an excellent trainer and speaker.

Command Alkon's annual Golf Tournament was that same day. It was held at Ballantrae, one of Alabama's newest courses. Once again there was perfect weather and although that did not necessarily improve everyone's game, it didn't hurt either. The Tournament was a four-man scramble with a shotgun start. Over 100 golfers took to the greens and hacked their way through the roughs and sand traps. The team that emerged victorious this year was the team of: Shawn Trousdale from MTI Concrete, Andy Morrison & Joseph Stigler of RS Solutions (Exhibitors) and Kyle Cotton of Command Alkon. Congratulations!

While classes were underway, staff from Command Alkon and The Wynfrey transformed the large Wynfrey Ballroom into a tradeshow and reception area. The tradeshow area housed 22 exhibitors all surrounding the large 20x40 Command Alkon exhibit in the middle. A stage was erected and table and chairs were placed in preparation for the evening reception.

At the tradeshow that evening a jazz band played as close to 500 people began mingling around the room talking, laughing and having a good time. Command Alkon fleet management partners, Trimble Mobile Solutions and McNeilus were manning their booths to answer any questions customers had regarding the new partnership with Command Alkon. Over 85% percent of those who attended the conference talked to one or more tradeshow exhibitors and they said that they found value in the tradeshow and the opportunities it provided them to explore other industry solutions for their operations.

They say tomorrow is another day and on that Tuesday the conference began with a General Session featuring CAI staff, key industry leaders and the wit and wisdom of Miss Scarlett O'Hara, heroine of the Pulitzer Prize winning book, *Gone With The Wind* and official spokeswoman of the south. Scarlett welcomed and entertained the audience with southern lore and interesting facts regarding the life of Margaret Mitchell, author of *Gone With The Wind*. Scarlett then introduced Phil Ramsey, Chief Operating Officer at Command Alkon, who talked about the future direction of Command Alkon. Mr. Ramsey laid out three key goals for Command Alkon's 2006 fiscal year, they were:

- 1.) New and innovative products and services
- 2.) Fully integrated products
- 3.) Easy to do business with



**Scarlett O'Hara entertains the crowd during the General Session.**

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Mr. Ramsey also reported that Command Alkon would be investing more resources, both money and manpower, on the following products:

- COMMANDbatch
- EDM – Electronic Document Management
- COMMANDcommerce
- COMMANDfleet
- COMMANDperformance – Business Intelligence
- ConAd Quality Management System
- Liquid Color Interface
- Dispatch Optimization Tools
- COMMANDconcrete and COMMANDaggregate for 2006

In his concluding remarks Mr. Ramsey reminded the audience that Command Alkon

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Scenes from the Command Alkon Customer Conference Tradeshow



**The following application and system training is available. Registration must be complete three weeks in advance. Additional classes may become available. Please call or check our web site for an updated schedule. On-site training is available. For more information or to register, please call 1-800-624-1872.**

## Training



Time

### COMMANDseries

1-800-624-1872 ask for Telesales

#### Additional Classes

Command Alkon also offers the following classes in its Birmingham offices. Please call to schedule a date.

- Managing Concrete Operations
- Managing Aggregate Operations
- Managing COMMANDseries
- Inventory Management
- Cartage Management
- Lien Management
- Quote Management
- Executive Reporting
- Aggregate Order Entry & Scheduling
- Aggregate Ticketing & Tracking

### Batching Controls

1-800-624-1872 ask for Chris Fornwalt

### AES Training Available Upon Request

### COMMANDseries Training (Taught in our Birmingham office only)

#### September

- 7 Concrete Order Entry & Scheduling (Day 1)
- 8 Concrete Ticketing & Tracking (Day 2)
- 12 Concrete Order Entry & Scheduling (Day 1)
- 13 Concrete Ticketing & Tracking (Day 2)
- 14 Pricing Prep and Invoicing
- 15 Receivables & Credit (Day 1)
- 16 Receivables & Credit (Day 2)
- 26 Aggregate Order Entry & Ticketing (Day 1)
- 27 Aggregate Ticketing & Tracking (Day 2)
- 28 Cartage Management
- 29 NEXT STEP - Concrete Dispatch Management, Reporting, Balancing & Configuration (Day 1)
- 30 NEXT STEP - Concrete Dispatch Management, Reporting, Balancing & Configuration (Day 2)

#### October

- 10 Concrete Order Entry & Scheduling (Day 1)
- 11 Concrete Ticketing & Tracking (Day 2)
- 12 Pricing Prep and Invoicing
- 13 Receivables & Credit (Day 1)
- 14 Receivables & Credit (Day 2)
- 17 NEXT STEP - Invoicing, Receivables & GL (Day 1)
- 18 NEXT STEP - Invoicing, Receivables & GL (Day 2)
- 19 Managing COMMANDseries
- 20 NEXT STEP - Concrete Dispatch Management, Reporting, Balancing & Configuration (Day 1)
- 21 NEXT STEP - Concrete Dispatch Management, Reporting, Balancing & Configuration (Day 2)

#### November

- 7 Concrete Order Entry & Scheduling (Day 1)
- 8 Concrete Ticketing & Tracking (Day 2)
- 9 Pricing Prep and Invoicing
- 10 Receivables & Credit (Day 1)
- 11 Receivables & Credit (Day 2)
- 14 COMMANDquote
- 15 COMMANDexecutive
- 16 COMMANDinventory
- 17 NEXT STEP - Invoicing, Receivables & GL (Day 1)
- 18 NEXT STEP - Invoicing, Receivables & GL (Day 2)

*NEXT STEP training courses are focused at existing COMMANDseries users and are not geared towards new users of the application.*

### COMMANDbatch & Eagle Training (Taught in our Birmingham office only)

#### September

- 15 Advanced COMMANDbatch (Day 1)
- 16 Advanced COMMANDbatch (Day 2)

#### October

- 10 Basic COMMANDbatch (Day 1)
- 11 Basic COMMANDbatch (Day 2)
- 12 COMMANDbatch Hardware
- 14 Eagle Version 8 (Day 1)
- 15 Eagle Version 8 (Day 2)
- 16 Eagle Hardware

#### November

Please check our web site for the latest class schedule.

### Spectrum Version 6 Training (Taught in our Columbus office only)

#### September

- 12 Spectrum Version 6 (Day 1)
- 13 Spectrum Version 6 (Day 2)
- 14 Spectrum Hardware

#### October

Please check our web site for the latest class schedule.

#### November

Please check our web site for the latest class schedule.

*For Spectrum Version 4, AC2000, on-site or customized batch training please contact Chris Fornwalt at 1-800-624-1872*

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is committed to being the industry leader, that Command Alkon will remain financially strong and continue to grow and that we will keep on investing in our products, services and people to benefit the industry.

Immediately following the General Session people filed out to go to their first training session of the day. Classes were offered on almost all of Command Alkon's product lines and attendees were given the option to choose from over 10 classes per session. At this year's Conference about half of the classes were hands-on allowing students to follow along with the instructor on their own computers, while others were either a lecture/demonstration and still others involved a more question and answer type session approach.

Command Alkon has always tried to offer our customers more than just product training; we try to offer you life skills to carry with you everyday. The Workplace Track that Command Alkon offers as part of our curriculum gives attendees just that. A number of workplace classes at this year's conference dealt with topics such as how to look up when things look down, forming positive relationships, and how to work as a team. The NRMCA even taught a few classes on how to mitigate potential negative outcomes during OSHA inspections at ready mixed facilities.

Command Alkon is committed to these classes and others like them for our customers that might be interested in preparing for things that happen outside of work.

That evening Command Alkon hosted an Open House at our offices in Birmingham,



**Workplace Track "Who Moved My Cheese?" class participants from left to right: Kitty Hoyle (Wellington Hamrick), Catherine Powell (Wellington Hamrick), Sean Devine (Devine Bros.), Todd Silloway (S.D. Ireland) and John Motley (Hanson).**

which is only a short drive from The Wynfrey. A warm, sunny evening, cold beverages and southern foods including some fried green tomatoes were specially ordered for this event. The reception was almost as fun for our employees as it was for our customers. Command Alkon employees could be found giving tours of their departments and offering up some good ole southern hospitality to their guests. We hope that all y'all that attended had a good time!



**Customers arrive for the Open House at the offices of Command Alkon.**

On Wednesday, the third and final day of the conference, people were up early and in their classrooms by 8:00 a.m. Classes on mobile signaling and our quality control product, ConAd, saw some of the largest turnouts this day. After lunch people slowly slipped away saying their goodbyes and heading off to the airport or onto the highways for a trip back home. Command Alkon would like to thank all y'all again for attending the conference and we hope that you took away some knowledge that will help you in living your life and doing your job everyday. For those that weren't able to make it, we hope that you will consider making it to a future conference where you'll be sure to have fun, be entertained and gain valuable training on the products you use.

**Mark your calendars now for The Command Alkon "Big Easy" Customer Conference 2006 - New Orleans, March 25-27, 2006!**



## Command Alkon News - Now Distributed Online!

The Command Alkon newsletter is now distributed online. To better serve your needs we are giving you the choice of how you would like to receive your copy of this newsletter. If you would like to continue receiving a printed copy of the newsletter, do nothing. If you would prefer to receive the online version of our newsletter, send a request via e-mail to Shawn Flanagan, Editor of *Command Alkon News* at [sflanagan@commandalkon.com](mailto:sflanagan@commandalkon.com) with "Electronic Newsletter" in the subject line. Be sure to include your

name, company name, telephone and title. Also, please tell us if you wish to continue receiving the printed newsletter in addition to the online version. As always, current and archived copies of our newsletter(s) can be found on our web site at [www.commandalkon.com](http://www.commandalkon.com). From the home page, click on About Us and then Newsletter.

We hope that you will find value in this new way of delivering the news to you. Thank you.

# Events



Upcoming



## Need Help?

Technical Support is just a phone call away.

**U.S. and Canada:**  
1-800-624-1872

**United Kingdom (Dispatch):**  
0800-022-9682

**United Kingdom (Batch):**  
0800-897-403

**Australia (Eagle Batch):**  
800-125-114

**New Zealand (Eagle Batch):**  
800-449-471

**Malaysia (Eagle Batch):**  
60 3-7492-0901

**UK, Europe, Middle East,  
Africa, Barbados, Bermuda  
(CMDbatch, Spectrum,  
AC2000):**  
44-117-972-4777

## Cement Concrete & Aggregates Australia QLD State Conference 2005

September 2-4, 2005  
Novotel Twin Waters Resort  
Queensland, Australia

## Ready Mixed Concrete Association of Ontario Annual General Meeting & Convention

September 22-24, 2005  
TABOO Resort  
Gravenhurst, Ontario  
Canada

## NRMCA Operations, Environmental & Safety Expo

October 2-4, 2005  
Westin La Cantera  
San Antonio, Texas

## TMTsoftware Customer Conference

October 9-11, 2005  
Westin Hotel Charlotte  
Charlotte, NC

## NRMCA BAC Conference & Expo

October 16-19, 2005  
Napa Valley Marriott  
Napa Valley, California

## The World of Concrete

January 17-20, 2006  
Las Vegas Convention Center  
Las Vegas, Nevada

## The Command Alkon Customer Conference 2006

March 25-27, 2006  
New Orleans Marriott  
New Orleans, Louisiana

# Command Alkon News

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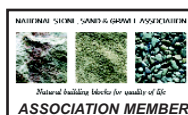
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